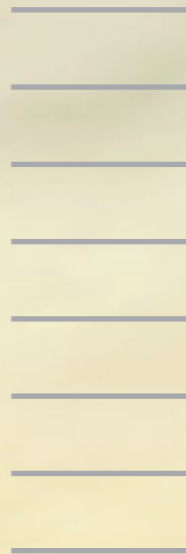


NEW NISSAN X-TRAIL

WITH ADVANCED SAFETY TECHNOLOGIES



FOR FULL INTERACTIVE EXPERIENCE



NEW NISSAN X-TRAIL

WITH ADVANCED SAFETY TECHNOLOGIES

The most versatile premium SUV in the mid-size segment just got a whole lot better. Not only does the updated X-Trail range offer an all-new first-in-class hybrid model, all four variants in the line-up now come with advanced features as part of the Nissan Intelligent Mobility initiative in redefining mobility.

FRESH AESTHETICS ELEVATES THE X-TRAIL

The new X-Trail can easily be identified through its bold V-Motion grille, reprofiled bumpers (front and back) and expressive headlamps with distinctive LED daytime running lights. The tail-lamps are new as well, with the outer lens treated with a 'smoke effect' to accentuate the

flowing lines of the X-Trail. Every X-Trail variant wear redesigned 17-inch alloy wheels, with the Hybrid, 2.5L and 2.0 Mid grades having a dark titanium finish.

On the inside, the cabin has been upgraded with premium materials and a new 7-inch infotainment system with Android Auto Ready and Apple CarPlay connectivity as standard. Activating the parking brake is now much simpler with an electronic system incorporating 'Auto-Hold' function, the driver also gets a sporty flat-bottom leather steering wheel and updated graphic for 5-inch Advanced Drive Assist display within the new instrument cluster.

Electronic Parking Brake with Auto-Hold function



Intelligent 4x4 system



SMARTER AND SAFER

Beyond the convenience and added premium functionalities are a whole new suite of active safety features that elevates the new X-Trail to the top when it comes to looking after its occupants. Nissan Intelligent Mobility can be found even in the most affordable variant, with the multi-camera Around View Monitor now enhanced with Intelligent Moving Object Detection for an added layer of safety, particularly when there are young children or pets in the household, this is already

on top of Intelligent Ride Control, Intelligent Engine Brake and Intelligent Trace Control.

Move up to the 2.0L Mid grade and Blind Spot Warning, Rear Cross Traffic Alert and Lane Departure Warning becomes standard, along with the convenience of Motion Activated Power Tailgate, while the 2.5L AWD and 2.0L Hybrid variants adds on Intelligent Forward Collision Warning, Intelligent Forward Emergency Braking, Intelligent Cruise Control and High Beam Assist.



HYBRID FOR POWER AND EFFICIENCY

This new powertrain in the X-Trail 2.0L Hybrid is not to be confused with the S-Hybrid system found on the Serena as this a new full hybrid system with 0.9 kWh worth of lithium-ion batteries powering a 41hp and 160Nm electric motor, which provides additional assistance to 144hp and 200Nm 2.0L four-cylinder direct injection engine.

The X-Trail Hybrid is capable of full electric drive, automatically regulated by the hybrid system and is self-charged by the engine and recoups energy through regenerative braking. The two different power sources are channelled through to the CVT via a dual-clutch control system for seamless power delivery.

	2.0L 2WD	2.0L 2WD Mid	2.5L AWD	2.0L Hybrid 2WD
Price*	RM133,888	RM145,888	RM153,888	RM159,888
Engine	MR20DD	MR20DD	QR25DE	MR20DD + RM31
Transmission	X-CVT	X-CVT	X-CVT	X-CVT
Power	144hp	144hp	171hp	144hp
Torque output	200Nm	200Nm	233Nm	200Nm
Seating	5 + 2	5 + 2	5 + 2	5
Airbags	4	6	6	6
VDC & TCS	With	With	With	With
Electric Motor	N/A	N/A	N/A	41hp/160Nm

*On the road price with 10% Sales Tax, without insurance & valid for private individual registration for Peninsular Malaysia'



PUT TO THE TEST

Members of the media got a first-hand experience of the new and updated X-Trail when they took on the challenging route from ETCM Glenmarie to the Belum Rainforest Resort at Gerik. On the way to the eco-resort located in the state of Perak, the

press members not only experienced the improved refinement and comfort of the updated X-Trail models when cruising on the highway, but they also sampled the suite of active safety features on a course specially designed to showcase what Nissan Intelligent Mobility brings to the X-Trail.

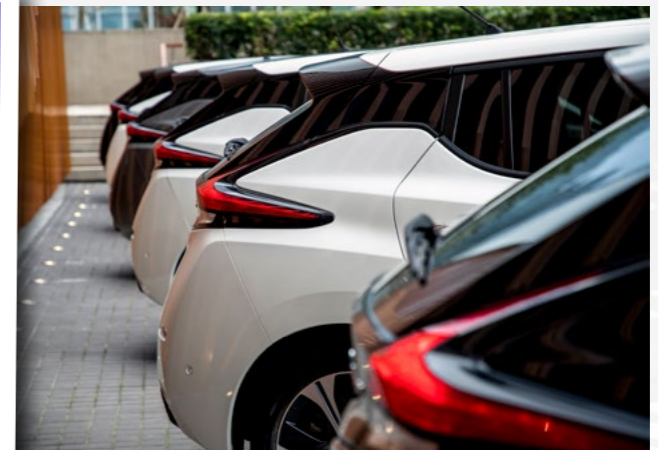
NISSAN FUTURES 2019

ELECTRIFIES MOBILITY

TRENDS OF ASIA & OCEANIA

Nissan Futures in Hong Kong brought forward three mobility trends for the Asia and Oceania region: cars as energy assets, the human role in autonomous driving systems and the importance of safety in mobility innovations.

The seventh edition of the global event was held in March in Hong Kong under the theme 'Transform the way we live and drive.' It brought together representatives from 13 countries to deliberate on how vehicles, cities and mobility infrastructures are evolving. Government representatives, industry leaders and Nissan executives spoke on the future of mobility within cities, identifying three key trends:





01 VEHICLES AS **MOBILE ENERGY UNITS**

Panellists debated whether the uptake of electric vehicles (EVs) could lie in reimagining usage from just a mode of transportation, to a means to power homes and return energy to the grid. "Would cars be treated differently if they were seen as an energy asset first, and a transportation method second?" asked Tim Washington founder of JET Charge Australia, panellist on the 'Transform the way we live: Future of Cities' panel.

Nicholas Thomas, global director of Nissan's electric vehicle division, proposed that electrification of mobility could be a solution to energy market disruption. He showcased how EV batteries can be used on a larger scale to power homes, office and the grid.



02 HUMANS STILL NEED TO FORM THE CENTRE OF CAR AND **FUTURE TECHNOLOGY INTERACTIONS**

While the topic of autonomous vehicles largely centres on technology, participants agreed that humans will still hold the key to transforming mobility and our cities.

"We can think, we can sense, we can act. And this is what cars need to do as well. Autonomous driving is about how human and cars interact. Show me a system without humans, and I'll show you a useless system," explained Dr. Maarten Sierhuis, chief technology officer at the Nissan Research Center in Silicon Valley.

"We need efficiency but we need our cities to maintain their character and flavour," explained Leonido Pullido, III, assistant secretary of the department of energy for the Philippines.



03 NEXT FRONTIER FOR SMART MOBILITY: **ZERO FATALITIES**

The panel of experts presented on why zero accidents and safety should be the main driver behind technology innovations. "Smart mobility can improve society in many ways, but the primary objective should be to reduce death and injury. Road accidents are a big global issue, every 25 seconds one person dies," said panellist lim Fahima from Queenrides in Indonesia. "We need an integrated solution with the primary objective to reduce road deaths."

"Nissan is proud to provide the platform for discussing mobility trends at Nissan Futures 2019. With increasing pressure on our cities from urbanisation and congestion, collaboration between public and private parties is essential to keep our societies liveable. As the leader in electrification, we are committed to accelerating the adoption of electrified mobility in Asia and Oceania to help transform the way we drive, but also the way we live," said Yutaka Sanada, regional senior vice president for Nissan Asia & Oceania.



ELECTRIFICATION TO POWER NISSAN IN SOUTH EAST ASIA

At Nissan Futures, Nissan also announced that the second-generation LEAF will go on sale in Indonesia and the Philippines by 2020, underscoring Nissan's commitment to drive electrification in the region. The expanded availability of the world's best-selling electric vehicle is an important part of Nissan's goal to electrify one fourth of its sales volume under its midterm plan – Nissan M.O.V.E. to 2022. Nissan also announced it is working on making electrification of mobility more accessible through electrification components assembly and localisation in key Southeast Asian markets.

We are creating excitement by bringing the new Nissan LEAF to more markets in the region and introducing in Indonesia and the Philippines is a key step. This allows customers to get first-hand experience with the benefits of electric vehicles."

The new Nissan LEAF is the icon of Nissan Intelligent Mobility; the company's vision to moving people to a better world by changing how cars are powered, driven and integrated into society. With more than 400,000 units of Nissan LEAF sold since 2010, it is the world's best-selling EV. Nissan will roll out the LEAF to Australia, New Zealand, Singapore, South Korea, Thailand, Hong Kong and Malaysia within 2019.

Additionally, a series of e-POWER models will also debut in Asia and Oceania. e-POWER is Nissan's proprietary technology which gives customers the benefits of electric drive, but without the need to charge. Nissan Serena e-POWER will be the first e-POWER model to be launched in the region, starting with Singapore this year.

Sanada said, "e-POWER, we believe, is the most pragmatic step towards electrification. Nissan is working hard on making them more accessible through electrification components assembly and localisation in key Southeast Asian markets."

Nissan Futures was timed in conjunction with the 2019 HKT Hong Kong E-Prix race. Nissan competed in the race with two vehicles through the Nissan e.dams team, demonstrating the technology transfer from high-performance e-racing to mass market vehicles.

DEBUNKING THE MYTHS ABOUT ELECTRIC VEHICLES

NISSAN  INTELLIGENT MOBILITY

Global electric vehicle (EV) sales have increased 23-fold in the last five years, with 37% of South East Asian consumers now considering EVs for their next vehicle purchase. However, the growing interest in EVs is also driving the appetite for more information, to answer that call, Nissan has put together an education series to debunk the myths and to expand the awareness of zero emission mobility.

"Across the region, we consistently hear that people love the idea of EVs but many may not fully understand how EVs fit into their lifestyles or the usage basics," said Yutaka Sanada, regional senior vice president for Nissan Asia & Oceania.

As the world's first producer of a mass-market 100% electric vehicle and with more than 70 years expertise in this form of automotive technology, we wanted to help promote awareness on this topic. To provide some insight, Nissan is packaging and sharing our practical knowledge on electric mobility with customers, through the voices of real people as they experience the technology first-hand."

Leading the discussion is Tim Jarvis, Australian explorer and environmental scientist, and Naya Ehrlich-Adam, founder of sustainable food business Broccoli Revolution in Bangkok. They team up to discuss questions about EVs based on their personal experiences and knowledge, covering the key topics of charging, range, driving and ownership.



CHARGING

NISSAN  INTELLIGENT MOBILITY


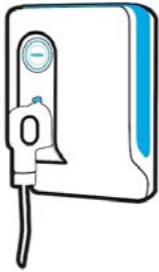




In a 2018 Frost and Sullivan survey commissioned by Nissan, 59 per cent of South East Asian respondents listed charging options (the ability to charge at work, a charging point at home and the option to fast charge) as a motivating factor for purchasing an EV. Charging convenience was identified as the second most important factor for purchasing an EV after safety, and a lack of understanding on charging options stands as a major barrier for many.

In the first video on EV charging, Nissan shares tips on how EV owners can charge their vehicles using the three main charging options for the Nissan LEAF as an example: standard outlet charging, wall box charging and quick charging.

Similar to charging a smartphone, 80 to 90 percent of Nissan LEAF owners choose to charge their cars at home overnight with the universal cable* that comes with their car.

LEAF owners also have the option of equipping their homes and offices or with a wall box which provides a full charge within 5 to 7 hours, which is faster than standard socket charging, while it takes just 40 to 60 minutes to replenish battery levels to 80 percent where quick charging is applicable. The video also addresses a safety concerns of many in that charging can be safely performed in the rain – a situation often faced across South East Asia.



		
* UNIVERSAL CABLE	WALL BOX	QUICK CHARGE
1-EVSE OUTLET	2-AC QUICK	3-DC NORMAL
 12 to 15 hours	 5 to 7 hours	 40 to 60 min

*Available in selected market only

NISSAN INTELLIGENT MOBILITY

3 WAYS TO CHARGE AN ELECTRIC VEHICLE

59% of people in South East Asia say charging options/speed will determine an Electric Vehicle purchase.


So, below are the main three EV charging options:

1 Standard Wall Outlet

12 – 15 hours to charge

Most electric vehicles can be charged via standard electrical outlets in homes using a universal cable, such as Nissan's electric vehicle standard equipment (EVSE).

Just like charging a phone!

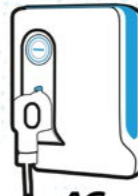


EVSE OUTLET

2 Wall Box

5 – 7 hours to charge

Equip your home, office or any convenient place with a wall box for faster charging.




AC QUICK

3 Quick Charge


40 – 60 minutes to charge

Within one hour, replenish Nissan LEAF battery levels to 80% via quick charging stations, often located in convenient areas such as shopping malls.




DC NORMAL

DID YOU KNOW?



80% to 90% of Nissan LEAF owners charge their car at home

Overnight charging is a common option for electric vehicle owners, the trick is to find a charging method that suits your daily routine.



It is safe to charge electric vehicles in the rain

Electric vehicle chargers are weatherproof and are specifically designed to protect both the car and its humans from electrical shock.



UNIVERSAL CABLE





NO RISK AT ALL UNDER THE RAIN



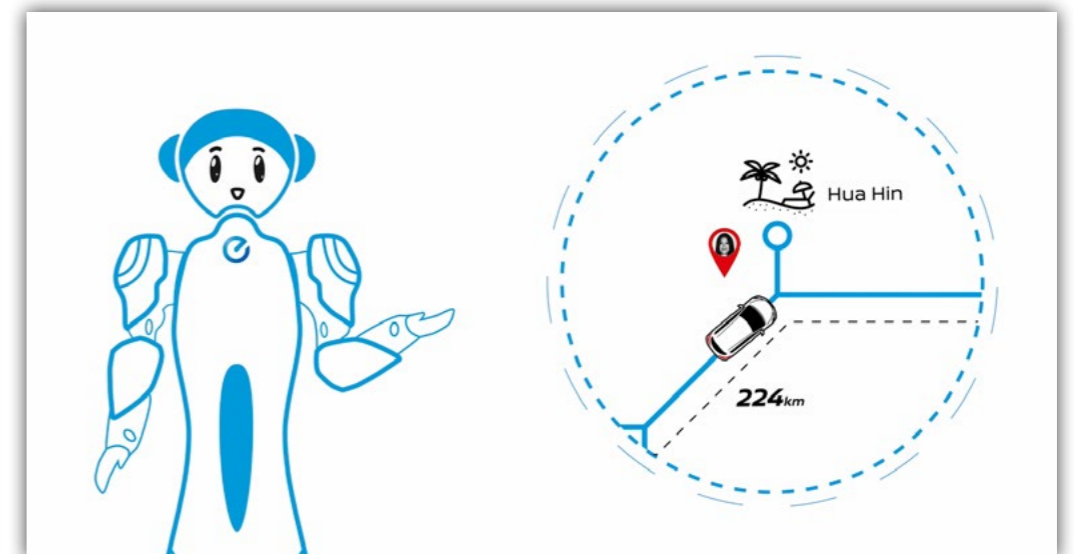
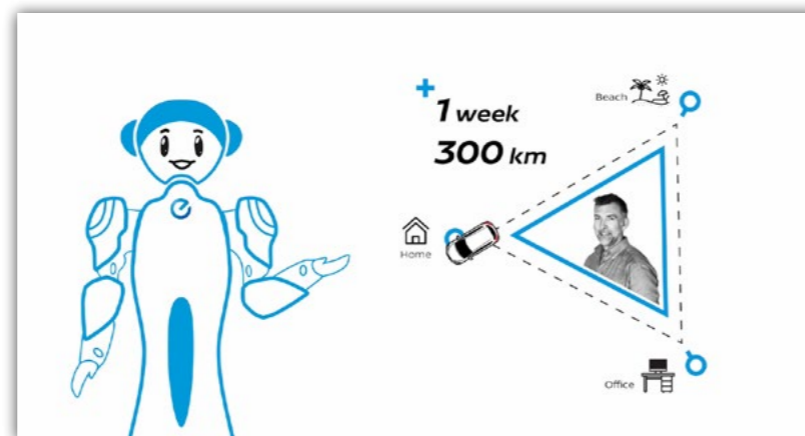
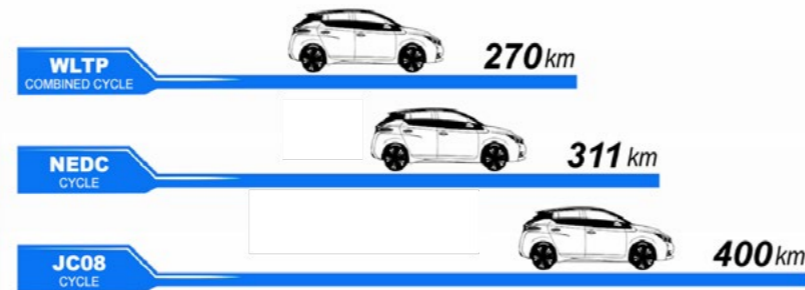
RANGE

NISSAN  INTELLIGENT MOBILITY

The second concern addressed by Nissan's digital EV education series is the driving range of electric vehicles, one of the main consumer purchase barriers in South East Asia.

Thanks to technological advancements, the median electric car range increased by 56 percent from 2011 to 2017. The Nissan LEAF is one of the benchmark leaders, having boosted its range by approximately 70 percent from its 2011 debut. However, a 2018 Nissan-commissioned survey by Frost & Sullivan still revealed that 80 percent of regional respondents said that the fear of an EV "running out of power" was a major concern. This video was created to help educate consumers in the Asia and Oceania region about the distance an EV can go.

"As most drivers in South East Asia travel less than 80 km a day, the distance can be achieved several times over by just a single charge in most modern EVs. The new Nissan LEAF, for example, with its 40kWh battery, boasts of an average range of 270km based on the worldwide harmonised light vehicles test procedure (WLTP)," says Vincent Wijnen, senior vice president for Nissan Asia & Oceania. "As Nissan looks to transform the way everyone lives and drives, this is a fun yet clear way to educate people that electric vehicles have robust driving ranges, to suit all lifestyles."



DRIVING

NISSAN  INTELLIGENT MOBILITY

The new generation of electric vehicles are exhilarating, safe, clean and enjoyable to drive. This is the message of the third part of Nissan's digital EV education series, aimed at addressing the perceived performance gap between electric vehicles (EVs) and conventionally powered cars.

With an e-powertrain that generates instant torque, the new Nissan LEAF accelerates from 0 to 100km/h in only 7.9 seconds. Coupled with extremely low levels of noise and harshness, these elements combine to deliver a smooth and responsive drive.

The new Nissan LEAF is also equipped with the e-Pedal feature that allows drivers to intuitively start, accelerate, slow down and stop the EV, with differing amounts of pressure applied to just the accelerator. When the pedal is released, even on steep slopes, brakes will be applied automatically, bringing the car to a safe stop.

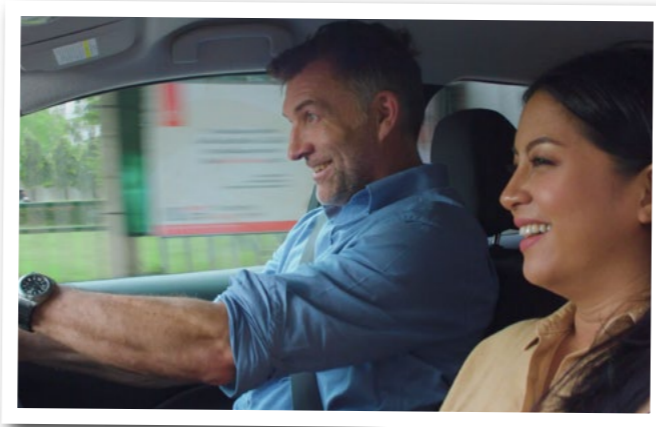
In stop-and-go city traffic, the e-Pedal reduces the need to move from one pedal to the other, making driving simpler and more engaging. It is also more enjoyable and less tiring on windy roads, further elevating the driving experience.

Without the presence of a noisy combustion engine,

the new Nissan LEAF is able to 'glide' on the road in virtual silence and utmost refinement. When combined with zero-tailpipe emissions, the Nissan LEAF also dramatically reduces air pollution.

Safety is another feature that characterises the performance of the Nissan LEAF, which is rated 5-star on both the EURO NCAP and JNCAP tests.

"The new Nissan LEAF is designed for the new-generation driver – the eco-conscious performance enthusiast. Becoming the top-selling EV in the world is a testament to how this car has exceeded drivers' expectations. Nissan will continue to transform the way vehicles are driven, powered, and integrated, adding greater value and paving the way to cities of the future." said Yutaka Sanada, regional senior vice president for Nissan Asia & Oceania.



OWNERSHIP

NISSAN  INTELLIGENT MOBILITY

The fourth topic of Nissan's EV Education Series addresses three factors to highlight the advantages of EV ownership.

1. Electric vehicles reduces spending on fuel and maintenance

With fewer moving parts in an EV, owners can save on maintenance costs as well as fuel. Most drivers in South East Asia travel less than 80km a day, using approximately 5.6 liters of petrol. By driving the Nissan LEAF with a 40kWh battery, vehicle owners can save up to USD \$6.00 per day or over USD \$2,190 per year. In Australia and New Zealand, for every 1,000km travelled, Nissan LEAF drivers will save approximately USD \$50.00 compared to a petrol-driven car.

Maintenance and service costs are also considerably lower for EVs as there are no need for consumables such as engine oil, oil filters, transmission oil, etc. Moreover, it is predicted that the cost of an EV will drop below that of conventional-powered vehicle by 2040, with EV sales growing exponentially year on year.

2. EVs have the same spaciousness as regular passenger cars, and can accelerate like one too

Many consumers believe that EVs have limited practicality and acceleration. However, modern EVs are more responsive thanks to the availability of maximum torque at idle and have larger space allowances compared to regular cars. As an example, the Nissan LEAF has 435 liters of boot space in addition to accommodating five adults comfortably.

The car's battery pack also situated on the floor for a low centre of gravity, allowing the car to hug the road for greater speed and stability.

3. Owners of EVs are driving sustainably into the future

One of the key benefits of EVs for modern consumers is zero tail-pipe emissions. Air pollution is the highest environmental consumer concern in Asia-Pacific cities, with 85% of inhabitants extremely or very concerned about this issue. Thus, electric vehicles with zero emissions and virtually silent operation present a viable solution for an improved urban future. As Tim Jarvis articulates in the video, "If everyone drove electric cars, we would be in a far better place."



NISSAN ALL-STARS

ACHIEVERS

2018 / 2019 MEMBERSHIP

PROGRAMME

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Congratulations to the top sales achievers for 2018/2019! All of you have once again made ETCM proud with your consistent sales performance and unwavering spirit in serving customers and in a highly competitive climate.

Nissan All-Stars Achievers membership not only encompass an excellent sales record but the candidate must also be a Certified Nissan Professional Graduate with minimal one year of service, possesses a minimum score of 9 in NSSS and have passed the sales competency exam, as well as fully adhered to the Sales Advisors Code of Conduct. The achievers were ranked in Tier system based on their sales achievement.

For 2018 / 2019, a total of 53 sales advisors qualified for the All-Stars membership where a host of benefits await, including the use of a limited edition company car, along with various perks, allowances and subsidies.

Tier 1 denotes higher number of units sold, followed by Tier 2 and Tier 3.



NICK TAN HENG WAI

Tier
1

Region
CENTRAL



SHARIFAH NORAINI BINTI SYED YAHYA

Tier
1

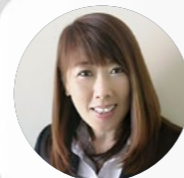
Region
EASTERN



KENNY LOW KIM MENG

Tier
1

Region
CENTRAL



JELENE KIM POH IM

Tier
1

Region
NORTHERN



ALAN LAW TIAW LIN

Tier
1

Region
SABAH



HARYADI PUTRA BIN HAFIZON

Tier
1

Region
CENTRAL



AGNES GAN CHAI XIAN

Tier
1

Region
SOUTHERN



LOW JUN YEOW

Tier
1

Region
CENTRAL



CHAN MING YING

Tier
2

Region
CENTRAL



EVELYN TEE YEE YIN

Tier
2

Region
CENTRAL

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MOHD ADHAR BIN MAT IDRIS

Tier
2

Region
EASTERN



CHUA BENG GOET

Tier
2

Region
NORTHERN



VENUS WONG SOOK FONG

Tier
2

Region
NORTHERN



GAN MING SIANG

Tier
2

Region
SOUTHERN



EMILY YONG SIEW LING

Tier
2

Region
CENTRAL



DAVID LOH HONG PIN

Tier
2

Region
NORTHERN



**MOHD IQBAL ARIFF
BIN MOHD ZAWAWI**

Tier
2

Region
EASTERN



ADAM OOI YU NIT

Tier
2

Region
NORTHERN



EVON CHENG YOKE KUM

Tier
2

Region
CENTRAL



TING LEE HWA

Tier
2

Region
CENTRAL



JEREMY YAP KHUNG WAI

Tier
2

Region
CENTRAL



SERENA KONG SHYH CHIN

Tier
2

Region
CENTRAL



PHUA BOON SING

Tier
2

Region
NORTHERN



RAYMOND GOH ENG HUAT

Tier
2

Region
NORTHERN



EUNICE NG JEEN LUEY

Tier
2

Region
CENTRAL

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DAVID TAN KWOK LEUNG

Tier
2

Region
CENTRAL



STEVEN ONG HWAI NIAN

Tier
2

Region
NORTHERN



CHAI SZE YA

Tier
3

Region
CENTRAL



CHIN PEI YEE

Tier
2

Region
EASTERN



JOHN LIM HANN JIAN

Tier
3

Region
NORTHERN



LING JON JUAN

Tier
3

Region
CENTRAL



SIA CHEE YONG

Tier
2

Region
SOUTHERN



GRACE LAI PUI KET

Tier
3

Region
EASTERN



WONG MEE JIA

Tier
3

Region
CENTRAL



CHEAH KEAN SENG

Tier
2

Region
NORTHERN



ALAN SOK CHEE WENG

Tier
3

Region
SOUTHERN



SEENIVASAN A/L
GOVINDASAMY

Tier
3

Region
CENTRAL



LEE MUN KIT

Tier
2

Region
CENTRAL



JOAN LUM SU JUIN

Tier
3

Region
NORTHERN



IVAN CHAI MUN FOONG

Tier
3

Region
CENTRAL

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LOUIS PEI KWANG SIONG

Tier
3

Region
SARAWAK



SAM LIEW KEAK HOONG

Tier
3

Region
NORTHERN



MOHAMAD NAZIR BIN BAJURI

Tier
3

Region
NORTHERN



ZAIMAN BIN ZAINAL ABIDIN

Tier
3

Region
NORTHERN



LOW KIAN HA

Tier
3

Region
CENTRAL



LUCAS YEW CHONG CHEE

Tier
3

Region
CENTRAL



**MUHAMMAD NOR
HAKIM BIN SAADON**

Tier
3

Region
EASTERN



TENG ZHI HANG

Tier
3

Region
CENTRAL



AZLINA BINTI ISHAK

Tier
3

Region
NORTHERN



LEE AIK KEONG

Tier
3

Region
CENTRAL



**VIJAYALETCHUMY A/P
GOVINDASAMY**

Tier
3

Region
NORTHERN



WANG CHAU YOONG

Tier
3

Region
CENTRAL



PETER YEW SWEE HIONG

Tier
3

Region
SARAWAK

Nissan National Hole-In-One Challenge 2019

For 2019, it was the scenic Kelab Rahman Putra golf club at Sungai Buloh, Selangor that played host to the much-anticipated Nissan National Hole-In-One Challenge, held on 9th March.

The grand prize this year was Malaysia's most popular hybrid MPV – the Nissan Serena S-Hybrid, and while no competitor managed a hole-in-one, top points scorers won attractive prizes on top of attractive lucky draw prizes from Mayflower, aftermarket tuner IMPUL, Nissan's motorsports division NISMO and Infiniti.

More than 100 VIPs, corporate partners and invited guests took part in the challenge which began just before the crack of dawn and ended with the presentation of prizes over a sumptuous luncheon. Norhabib Bin Mohd Kamin of JPJ Malaysia scored the most points and took home a Callaway Rogue Wood, while Mohd Kamal Hishem, also from JPJ Malaysia, earned a Samsung Gear Watch.





THE ROAD TO A GREENER TOMORROW

The concept of 3Rs began in the 1950s when during the economic boom, there was an urgent need to address the increase in waste production from businesses and communities. This led to the birth of the 'Reduce, Reuse and Recycle' concept. Forty years on, this concept has evolved and has now become the 5Rs which stands for:

REFUSE

Say 'No' to single-use items and the items you don't need, even if they are free.

REDUCE

Cut down on the amount of waste you produce, think twice before you act.

REUSE

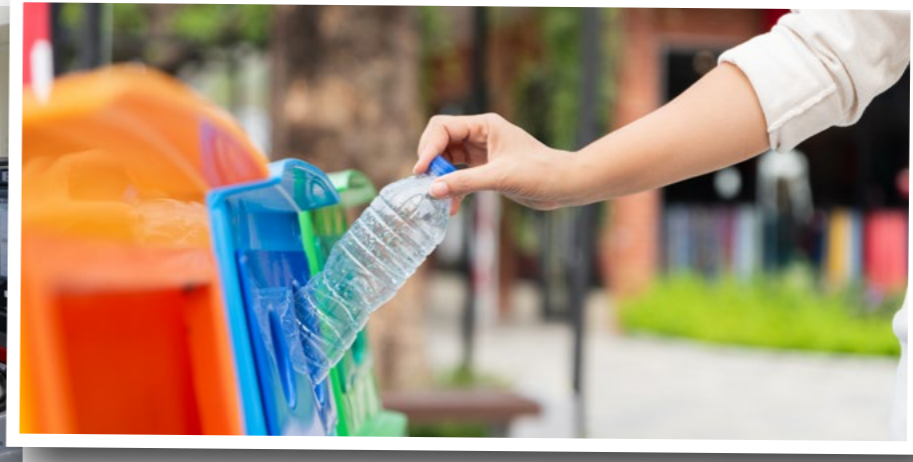
When possible, use an item over and over again.

REPURPOSE

Give a second function to the items creatively. This may include simple crafting.

RECYCLE

Wash, dry and send the recyclable materials to collection centres or recycling facilities.



Repurposing encourages out-of-the-box thinking to give an item a different function from what it was originally designed for. For example, turning unwanted linens and shirts into pouches and bags, making a pot from unwanted bottles, collecting used cooking oil to make soaps. These actions need a bit of crafting in the process, but a simple act of using boxes to compartmentalise the car boot, using t-shirts as seat covers are creative examples of repurposing your items.

On the other hand, 'Refuse' shows that the modern lifestyle is producing a lot of trash, so much so that everyone has to say 'no' to certain items. The first category to reject would be single-use items such as plastic bags, straws, disposable cutlery, plastic cups and bottles, most of which are designed for one time use only.

Other than the single-use plastics, you should say no to 'freebies' as well. Many companies give out free samples and testers when promoting new products, and many just take

whatever that's given to them and throw it away as soon as they reach home. This isn't a good practice and everyone should think twice before accepting any free gift.

Consider these key points when going about your normal day:

- It takes about 450 to 1000 years for plastics to decompose
- Only 5% of our wastes is recycled effectively
- Malaysia emitted 255.78 million metric tons of carbon dioxide in 2017

From 3R to 5R, the ongoing battle against wastes is never-ending and the war can only be won when all of us make the right decisions.



Innovation that excites

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Together, let's nurture nature for a better future

Mangrove PLANTING HOLIDAY



NISSAN
NURTURES NATURE
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Mangroves have an important role in fighting climate change. It stores up to 4 times more carbon mass than tropical forests, thus reducing the amount of CO₂ into the air. It is also home to a wide array of species e.g. fish, shellfish and migrating birds etc. This makes a trip to mangroves an incredible family getaway & fun way to reconnect with nature.



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Mangrove Seedling



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24 DriveOn

Normal Price : **RM 500 PER PAX**

ADULTS
(12 Y/O & ABOVE)
RM 350
/PAX

KIDS
(7-11 Y/O)
RM 230
/PAX

KIDS
(BELOW 6 Y/O)
RM 120
/PAX

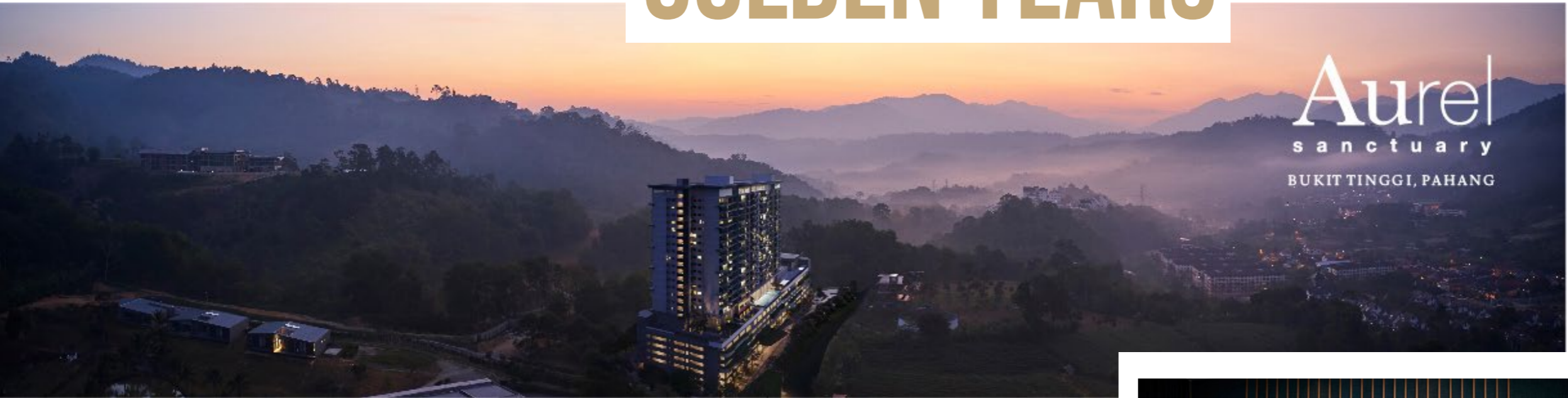
Inclusive Of :

- Activities as per Day 1 & 2 itinerary
- 1 Night stay at De Palma Eco Resort
- 1 Breakfast, 1 Lunch, 1 Seafood Dinner
- Nissan Nurtures Nature T-shirt (Adults only)
- Boots & planting equipment provided for mangrove activity

Terms and conditions apply. Images are for illustration purpose only.

AUREL SANCTUARY

- A Lifestyle for the **GOLDEN YEARS**



Aurel Sanctuary by Aurelian Land Sdn Bhd ("Aurel") is a Malaysian pioneer flagship senior active independent living project, enhancing resort lifestyle for the golden years and creating aspirational community living. Malaysia is a stable and mature tourism destination with excellent infrastructure and strong retail potential.

When Aurel's team started working on the project in 2013, the first thing they did was to look at the challenges faced by senior citizens – accessibility, mobility, finding meaningful things to do, healthcare and wellness, among others.

By 2030, Malaysia will become an ageing nation. While other countries have begun preparations for their ageing population, Malaysia has not.

The development boasts the symbol AU, which represents gold on the periodic table of the elements. It is translated from the Latin word

'aureus', which means gilded and golden, a precious treasure. Aurel's mission is to be a lifestyle resort for seniors with sustainable and purpose-built facilities for ageing in place and continuum of care.

Aurel Sanctuary, a senior active independent lifestyle resort, is an innovative development that aims to fulfil the needs of Malaysia's silver generation by providing a holistic approach to growing old. It is open to those aged 50 and above who are sufficiently independent and mobile to participate in such lifestyle, facilities and services provided at Aurel Sanctuary.

At a 45-minute drive from Kuala Lumpur, Aurel Sanctuary is located 1,500ft above sea level in Bukit Tinggi, Pahang. It comprises two towers of Resort Suites called Amity and Bliss measuring 1,006 sq ft and 1,175 sq ft respectively. When the construction is completed by end of 2022, Aurel Sanctuary will be able to accommodate 287 families simultaneously.



The chairman of Aurel is Dato' Rosie Tan, Group CEO of Tan Chong Motor Holdings Bhd, chief operating officer Gerard Tan, formerly with OSK Property Holdings Bhd and Glomac Bhd, chief technical officer Wong Chee Weng with over 31 years of construction experience, executive director Sunny Lai, former valuation director of Jones Lang Wootton and chief executive officer Joseph Chong. Aurel Sanctuary is the brainchild of Joseph, who was the former managing director of Malton Bhd.

When they presented their project and ideas to Dato' Rosie, her immediate comment was, 'I like your passion and this is something we need to do for Malaysians'. Dato' Rosie has been on board with Aurel since and is very passionate about the project.

"With the nearby mountain range, lush greenery and absence of traffic noise, it is easy to see why Aurel Sanctuary would appeal to retirees. But make no mistake, this is not an old folks home or a nursing home. It is the first of its kind in Malaysia", says Dato' Rosie Tan.

On the advisory board of Aurel Sanctuary are Tan Sri Dr Yahya Awang, Cardiac Vascular Sentral Kuala Lumpur Chairman and consultant cardiothoracic surgeon, Madam Karen Tay, TVM Capital Healthcare Partners senior adviser, Singhealth and Singapore General Hospital ex-deputy CEO, ; Susan Malone, Melbourne-based Independent Management Group (IMG) former managing director and founder and Mr Chew Seng Kok, the chairman of ZICO Law Network – a network of independent law firms in the Asean region in association with ZICO Group.

The three cornerstones of Aurel Sanctuary are manifest happiness, conserve health and building a legacy.

Being happy is one of the most important things in life. In Aurel Sanctuary community, they want to create a vibrant space with activities that will stimulate their mind and soul, a place where 'resort guests' can interact, be happy and immerse in culture and experiences that they will enjoy.



From left to right: Gerard, Weng, Dato' Rosie, Sunny and Joseph

The resort will have tie-ups with all-inclusive collection of programme and service providers to equip itself with tools to engage its resort guests and focus on health, wellness and happiness, including the Ageing Mastery Programme, a signature programme by the US National Council on Ageing and University of the Third Age, an international movement that focuses on the education and stimulating and learning activities for retired people.

The Ageing Mastery Programme prepares people for ageing and to enjoy their lives. It focuses on navigating longer lives, exercise, sleep, healthy eating and hydration, healthy relationships, financial fitness, advance planning, medication management, community engagement and falls prevention. For example, sleep management will help the elderly who find it hard to sleep and relationship management can help multigenerational communication.



The three cornerstones of Aurel Sanctuary are manifest happiness, conserve health and building a legacy.



There is also financial management, where classes will be conducted to teach how to manage finances on passive income and do a stimulation on what happens if one lives up to 90. Second on the list is conserving one's health. Each resort guest will be given a gadget to monitor their health like heart rate and body temperature, among other things like detection of falls or emergency alerts

Aurel is developing the gadget with a few parties. As heart attack is the No. 1 killer in Malaysia, a gadget like this provides early detection. The data from the gadget will sync with central monitoring system and with one's permission, doctors, dieticians and trainers will have access to this health data.

Even the food he consumes can be entered into the system. With the data, Aurel can look at resort guest's health or diet objectively and see what works or does not work for for him. His children or family members can also access the information anywhere in the world.

Passing on knowledge to the younger generation and building a legacy are things close to Joseph's heart.

"Most people, by the time they retire, would have worked 40 to 50 years of their lives. If they don't pass down all the knowledge, skills, acumen and experiences to the younger generation, that will be gone forever. We have a programme for people to find meaning and purpose in life after retirement where they can participate to help young people and impart their knowledge. They can be volunteers, advisers, consultants or mentors", Joseph explains.

From healthcare and wellness perspective, Aurel Sanctuary can be appealing to families because Aurel Sanctuary will have a 24-hour clinic, care coordinator and emergency response. Aurel will be collaborating with iHeal Medical Group, which has a boutique hospital in KL Mid Valley City. When seniors have to live alone, a fall or injury could lead to serious health issues, especially if there's no one else at home to help. At Aurel Sanctuary, it offers forms of regular checks on resort guests and emergency buttons to alert staff members if they

need help. Families will surely feel more comfortable knowing that seniors are in helpful and expert hands.

It is also important for Aurel Sanctuary to be part of the local community. Aurel is also about optimizing land use opportunities, creating new business opportunities, new job opportunities and higher income for the local community.

With the upscale design and facilities, resort guests and their children will be proud to tell people that they live there. It is an upscale resort for long-term stay and will be rated four star plus. It is also designed to be multigenerational, so children and grandchildren

can come for short-term stay. Sustainability is important as well – it will be as eco-friendly as possible.

Every Resort Suites in Aurel Sanctuary will come fully furnished, with one car park, storage space in car park and lifetime warranty against defects.

Aurel Sanctuary is ergonomically designed as age-friendly. For example the beds will be specially low so that feet will touch the floor, the doors and corridors will accommodate a wheelchair or a stretcher, and there will be lights at the bottom of the wardrobe to make it easier to go to the toilet at night.





Dato' Rosie Tan, Chairman

The bed will comprise two super singles. If a person is temporary bedridden, one of the beds can be replaced with a hospital bed and everything will be in place for drips or oxygen tanks. This way, the person can continue to age-in-place with Aurel instead of having to move into a nursing home.

The balcony is bigger than usual to create outdoor space and take advantage of the cool, fresh air and scenic views.

The toilets are also larger. However, the kitchen is purposely made small to encourage the resort guests to dine at the restaurant and interact with others.

There will be nine units of Resort Suites on each floor and they will be serviced by three lifts and a service lift. One of the lifts will be big enough to fit an ambulance stretcher in case of an emergency.

"Aurel Sanctuary comes with concierge service, helping its resort guests with anything they may need and a number of amenities that make seniors' lives more enjoyable. Among the amenities are a signature banquet hall, sky lounge, koi pond, co-working business centre, café lounge, heated swimming pool, gym, cinema, karaoke lounge, a strong room for valuables orchid garden café and 25 commercial outlets. Resort guests can also take advantage of library, arts and crafts, games, outings, and more. There is always something to see and do", says Dato' Rosie.

Aurel Sanctuary will have 24-hour four-tier security, positioned guards, WiFi and telecommunications services, shuttle services, and weekly housekeeping.

The Resort Suites are offered with a 30 years' lease term at a total refundable lease deposit that ranges from RM1.0m to RM14m depending on the size and location of the suites. This lease deposit is payable quarterly over 30 months from the date of issuance of Notice to Proceed ("NTP"). These quarterly payments are paid to the Custodian ('RHB Trustees Berhad'). An attractive lease feature is that the entire lease deposit is refundable upon the guest lessee's decision

to terminate the lease prematurely. However, if the lease is terminated within the first 5 years, a small scalable early exit fee will apply.

In addition to the payment of the refundable lease deposit, guest lessees are required to pay a monthly Signature Lifestyle fee of RM2,500 for Amity Suites and RM3,000 for Bliss Suites.

Aurel Sanctuary is just the beginning for Dato' Rosie and her team. "Among three distinct developments in Malaysia, the first is Aurel Sanctuary, which has a green environment and is one with nature. Aurel Metropolitan, which will be in the city caters for people who prefer the city life and Aurel Arcadian will have a village setting.

Aurel Odyssey will be the tour and leisure travel arm, a collaboration to be proposed with none other than Mayflower Holidays, curating exotic places locally and overseas for seniors to enjoy unlike the normal tours", says Dato' Rosie.

Ultimately, her dream is to build up the Aurel senior lifestyle brand together with the Aurel team and have developments across Asia. As proof of dedication to the project, the management members will reside at Aurel Sanctuary.

"By 2030, there will be more than 400 million people aged 60 and above in Asia. There is huge potential to develop senior active independent living into a key differentiator and the market is big simply because Malaysia has been blessed and rated by the well-established International Living Magazine to be the best place to retire in Asia, well ahead of Thailand, Bali and Vietnam including the best healthcare country. All seniors must allow for a respectful and dignified life of which has meaning and enjoyment in their golden years. They should be provided with much more than just care: lifestyle, security, companionship, peace of mind and aspirational communities living. With Aurel's the commitment and passion, we can make it happen", concludes Dato' Rosie.

For information and enquiries, please visit www.aurel.com.my.

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DRIVEON
by TAN CHONG

ALL-NEW DRIVEON MOBILE APP

to elevate ownership experience

As one of the longest serving automotive groups in Malaysia, Tan Chong has always strived to improve the ownership experience of its customers. With the specially developed DriveOn mobile app, Tan Chong is elevating customer service to new level. Nissan owners will get to enjoy this first before extending to Renault & Infiniti in future updates.

Through the DriveOn mobile app, not only are customers able to make service appointments for their cars, they are able to view the service history and to be reminded of the next scheduled service by the app. But beyond having timely information at one's fingertips, users of the DriveOn app also have access to a host of value-added services (e.g. such as Go Car car-sharing service) and attractive promotions

designed exclusively for DriveOn app users.

In times of need, the DriveOn mobile app also serves as an able companion when the user requires roadside assistance. Summoning help from Tan Chong's 24-hour call centre can be achieved with only three taps on the app, and it even comes with a guide on how to manage the situations when the vehicle is immobile.

The DriveOn mobile app is available for download on Android Play Store and Apple App Store. The first 5,000 customer who successfully register as users of the app stand to receive a 5% discount at TCEAS service centre, terms & conditions applied. What are you waiting for?

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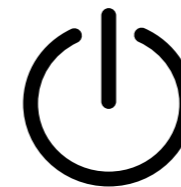
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